

Indo-German Energy Dialogue and Business Roundtable on PV Rooftop Market Development in India

1st June 2017
13:30 – 17:30 hours
Room 13b, First Floor, ICM Hall, Intersolar Europe

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PV Rooftop Market Development in India

13:30 – 17:30 hrs

With 40 GW of grid connected solar rooftop installations as part of India's overall solar target of 100 GW by 2022, grid-connected solar rooftop but also off-grid applications are considered to have an enormous development in the upcoming years. In 2016 approximately 5 GW PV capacity has been added in India. The annual growth rate of the market is higher than 50 % per year. As per the last renewable energy country attractiveness index by Ernst and Young, India is now rated the 2nd most attractive market in solar energy worldwide. Which rooftop market segments will boost within the next 5 years? Which new business opportunities will come up with as much as 30 % of grid connected rooftop investment costs being eligible for public funding? This Indo-German dialogue focuses on upcoming business models for solar rooftop, financing possibilities, public support schemes and tenders as well as trends in self-consumption. Well-known market players will share up to date sector insights directly from the market.

- 13:30 **Networking welcome coffee and registration**
- 14:00 **Opening Remarks**

Wolfdieter Böhler
Head of Division, Bilateral Energy Cooperation, Federal Ministry for Economic Affairs and Energy
- 14:15 **Key-note address**

Honourable Minister Shri Piyush Goyal (invited)
Minister of State with IC for Power, Coal, New and Renewable Energy and Mines, Government of India
- 14:30 **Promoting Schemes for Solar Rooftop and Energy Storage in India**
Dr. Ashvini Kumar, Managing Director of Solar Energy Corporation of India (invited)
- 14:45 **Current status, drivers and challenges of Indian rooftop sector**
Vinay Rustagi, Managing Director of Bridge to India
- 15:00 **Pitching Session**
Presentation of all participants indicating their organization and special interest in this event and the rooftop PV market in India.

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- 15:30 **Networking coffee break**
- 16:00 **EPC Perspective on large Indian rooftop tenders**
Kuldeep Jain, Managing Director, CleanMax Solar
- 16:15 **Green Wicket - Solarizing Sport Stadiums in India**
Case study Chinnaswamy Stadium Bangalore
Brijesh Patel, Secretary of the Karnataka State Cricket Association (KSCA)
Financial viability under net metering scheme
Jörg Gäbler, Principal Advisor GIZ India
- 16:35 **Experts dialogue and business roundtable from the market to the market**
Session Co-Chairs:
Jörg Mayer, Managing Director of Bundesverband Solarwirtschaft (BSW)
Pranav Mehta, Managing Director & Chairman of National Solar Energy Federation of India (NSEFI) and Co-Chairman Global Solar Council
- Ashish Khanna, CEO and Executive Director, Tata Power Solar Systems Limited
Frank Polhaus, Managing Director, Abakus Solar
Niels Ferdinand, Technical Expert, Physikalisch-Technische Bundesanstalt (PTB)
Dr. Jürgen Welschhof, Head of Division Energy South Asia, KfW Development Bank
Gyanesh Chaudhary, Managing Director and CEO, Vikram Solar
Kuldeep Jain, Managing Director, CleanMax Solar
- 17:30 **Open discussion and concluding remarks**
- 18:00 **Greenwicket cricket group-photo shoot on the ICM lawns**

Limited seats available - please register here:

<http://www.intersolar.de/en/conference/session/side-event-indo-german-dialogue-on-pv-rooftop-development-in-india-1584.html>

If you have any further queries, please feel free to contact: Mr. Jörg Uehlin (joerg.uehlin@giz.de)

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