

Wind Industry in India

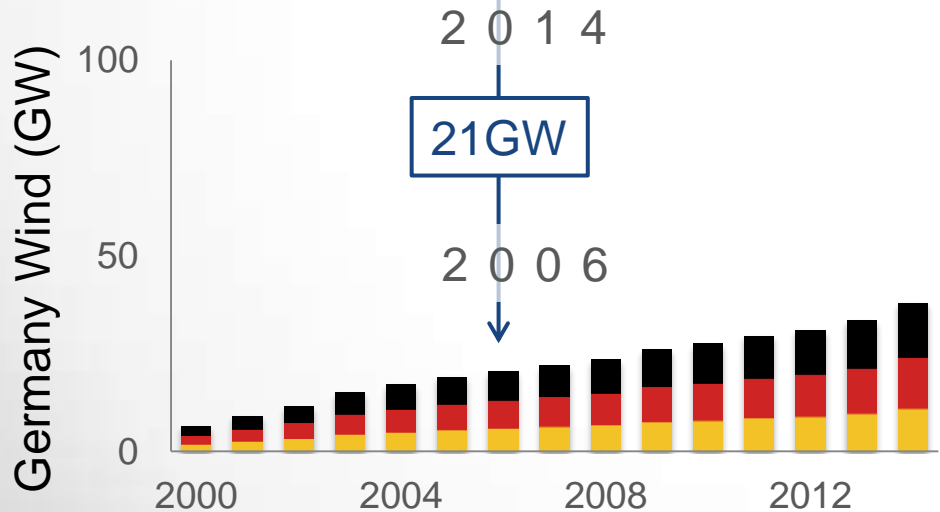
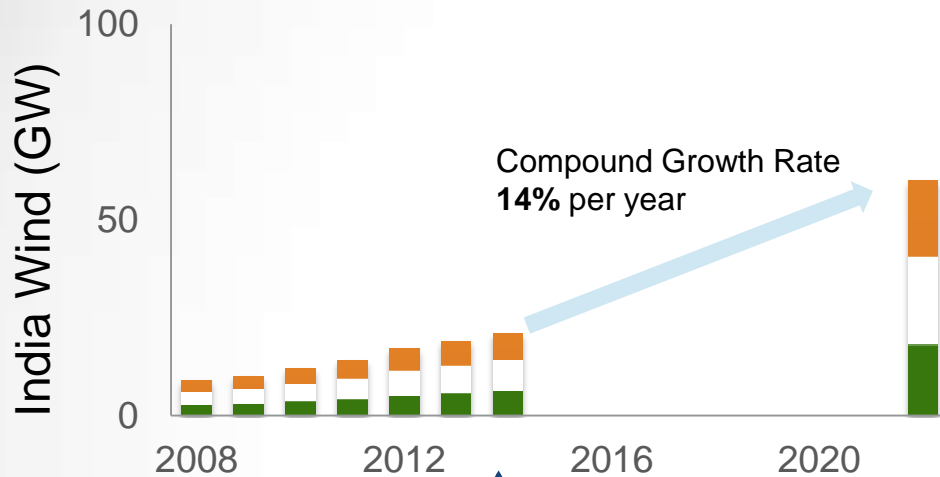
Opportunities for
co-operation



Ravi Kailas



Aggressive Agenda



Wind is

- Meeting an unmet need
- Competitive with alternatives
- Faster to market

Pioneering development

- Built an industry
- Brought down costs
- Learning about integration

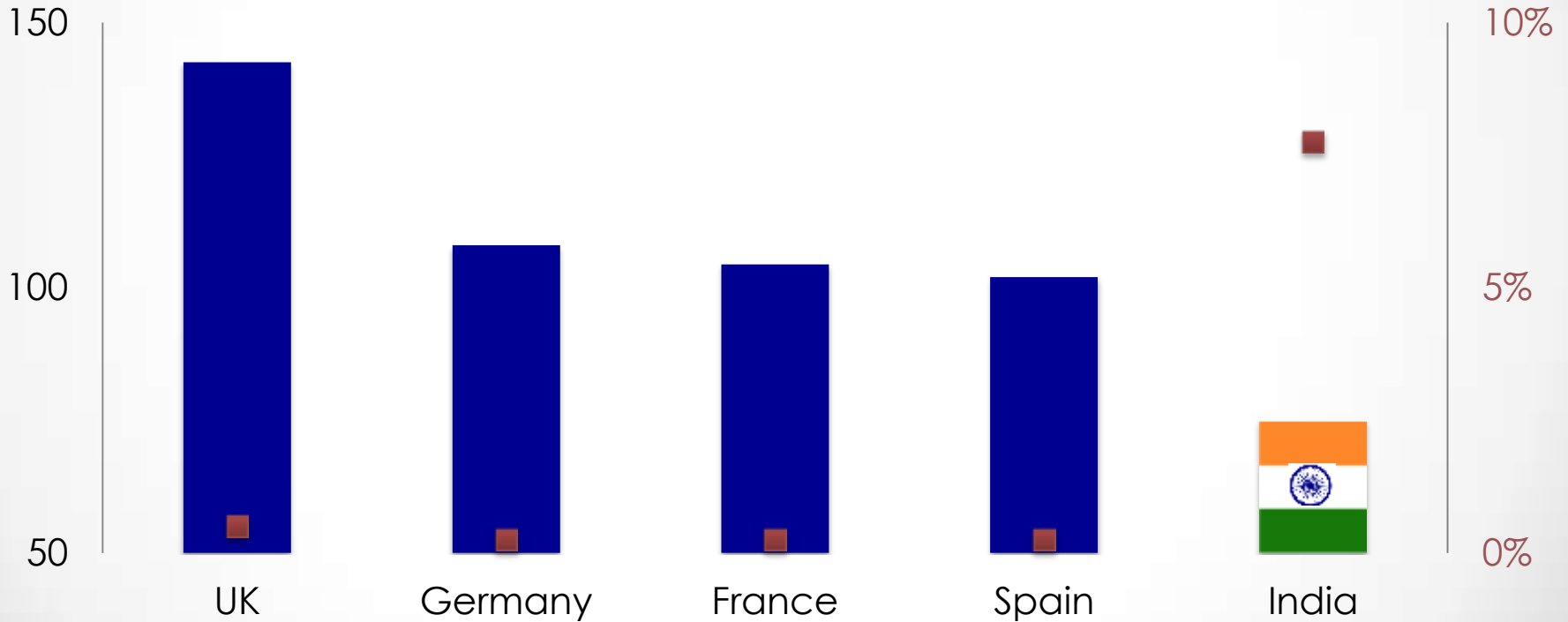




An Efficient Market

Typical Wind Energy Tariff (USD/MWh)

Interest Rate



Mytrah

- UK based; 100% FDI equity investment in 2010
- 543 MW operating wind power assets
- 1000 MW under construction/development
- 3500 MW active pipeline
- Fully integrated approach
- Highly diversified
 - Portfolio
 - Development
 - Financing
- ~\$100m revenue in 2015
- 90% + EBITDA margins



Opportunity

- Make in India : Wind Turbines, BOP
- Extend the Potential : Technology Development
- Yield investment : High returns
- Asset Management : Mytrah in Germany



